

**MINUTES OF PRE – BID MEETING HELD ON 22.01.2009 AT 1100 HRS. AT IWAI, NOIDA WITH BIDDERS FOR PROJECT MANAGEMENT CONSULTANCY SERVICES FOR INDO-MYANMAR KALADAN MULTIMODAL TRANSIT TRANSPORT PROJECT.**

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Present

IWAI

**I.**

1. Shri Pradeep Kumar, Member(Finance) & Secretary- In chair
2. Shri S.S.Pandian, Chief Engineer
3. Shri S.V.K. Reddy, Dy. Director
4. Shri. Vijay Dialani, AD
5. Shri A. Selvakumar, AHS
6. Shri S.K. Mishra, TA
7. Shri Kishan Chand, JAO
8. Shri. Sanjeev Kumar, JHS

**II. Representatives of bidders**

Representing

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| <ol style="list-style-type: none"> <li>1. Shri S.R. Sawheny</li> <li>2. Shri Pradeep Arya</li> <li>3. Shri D.K.Gupta</li> <li>4. Shri Tapan Ghosh</li> <li>5. Shri S.S. Rao</li> <li>6. Shri R.K. Agarwal</li> <li>7. Shri B.B.Das</li> <li>8. Shri Thandar Ne Win</li> <li>9. Shri Moe Kyaw Thaug</li> <li>10. Shri Vinod Kumar</li> <li>11. Shri Vibhu Kapila</li> </ol> | <p>M/s Engineering &amp; Development Consultant<br/> M/s Engineering &amp; Development Consultant<br/> M/s STUP Consultants P.Ltd<br/> M/s STUP Consultants P.Ltd<br/> M/s Engineers India Ltd.<br/> M/s WAPCOS Ltd.<br/> M/s Skymoon Singapore Pvt. Ltd.<br/> M/s Sun Moon Star (Singapore) Pvt.Ltd.<br/> M/s Sun Moon Star (Singapore) Pvt.Ltd.<br/> M/s Span Consultants Pvt. Ltd.<br/> M/s Span Consultants Pvt. Ltd.</p> |
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**III.** Member (Finance) & Secretary, IWAI welcomed the participants to the pre – bid meeting. A presentation was given to the bidders on the Project profile and the field conditions in the project area.

**IV.** It was noted that no bidder has requested clarifications on tender conditions in writing prior to pre-bid meeting. Hence, the participants were requested to reduce their queries raised during the meeting in writing after the meeting.

**V. The Clarifications on the queries raised by the bidders are as follows:**

<b>S.N</b>	<b>Queries</b>	<b>Clarifications</b>
1.	Provision of man-months for a Project Co-ordinator (Now Tech.) to assist the Team Leader in discharging / performing the assignment related activities with the various Govt. Departments in India and Myanmar.	Request not considered. Provision exists for 3 no. nodal officers in the manpower estimate (Annexure-D of Tender document). One of the nodal officers could be nominated as Project Co-ordinator.

2.	To consider extending the date of submission of the proposal by 2 weeks time in order to accommodate the time for site visit and prebid clarifications.	Request considered. The last date of submission of the proposal extended from 10.2.09 (1500 hrs.) to 20.02.09 (1500 hrs.). The technical bids will be opened at 1600 hrs. on 20.02.09. Bidders are requested to confirm their site visit program by 23.01.09.
3.	Assistance for obtaining visa for initial site visit and local reference to facilitate site visit.	Agreed. IWAI shall give recommendation letters to MEA to give necessary clearance for obtaining VISA. Further follow up action to be done by bidders themselves.
4.	Please confirm that the "Evaluation of Bids" of the proposed construction contractors is a part of "Scope of work" of the Consultant.	Yes, the "Evaluation of bids of the proposed construction contractors" is a part of the "Scope of work" of the consultant. Sl.no. 4 of Activity-1 on page-96 of bid refers.
5. (i)	It may be clarified that if any Para 15.4 (a), Page No.17 reproduced below: "Each key Personnel must score a minimum of 70% mark. A Proposal shall be rejected if the proposed Team Leader score less than 70% marks, he would have to be replaced during negotiations, with a better candidate who, in the opinion of the Employer would score 70% or above." If any Key personnel does not score more than 70% marks, bid will be rejected or his CV will have to be replaced during negotiations. It may also be clarified whether this clause is applicable for	Clarified that all three key personnel should score a minimum of 70% marks. If any of these three key personnel scores less than 70% marks then the marks of such personnel will not be considered for evaluation. If the key personnel (one among the three key personnel) who is proposed to be the Team Leader scores less than 70% then Team Leader has to be replaced during negotiation with a better candidate who would score 70% and above marks in the opinion of employer (IWAI) failing which the bid shall be rejected.

	Team Leader or for all the Key personnel	
(ii)	Para 15.4 (b)-3 Page No. –Breakup of 70% marks allocated for key professional staff may please be given.	The break up of 70% marks to be allocated for each key professional is given in the Column-4 “Subdivision of Marks” of Clause 15.4 (b)

**VI. General Information for Compliance**

The Bidders may note that the clarifications and the modification to various clauses of RFP considered against the queries raised by any bidder shall also be applicable to all the other bidders.

**VII.** Member (Finance) & Secretary, IWAI thanked all the bidders for sparing their valuable time for this meeting.

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