

**MINUTES OF PRE BID MEETING HELD ON 25.01.2010 REGARDING TENDER FOR SUPPLY OF TUGS/WORKBOATS ON HIRE BASIS IN NW-1 & NW-2**

I. PRESENT

a) IWAI

1. Shri SS Pandian	Chief Engineer
2. Shri S Dandapat	Hydrographic Chief
3. Shri AK Gupta	Sr. Account Officer
4. Shri VC Dialani	Assistant Director (M)
4. Shri Ajeet Singh	Technical Assistant (M)

b) REPRESENTATIVE OF THE FIRMS/PROSPECTIVE BIDDERS

1. Shri Abhijit Roy Chowdhury	-	M/s Atanu Ganguly, Kolkata
2. Shri Basant Singhee	-	M/s Eastern Navigation (P) Ltd., Kolkata

II. The clarifications to the queries raised are as follows:

Sl. No.	Refer Clause/ Page No.	Query/clarification requested	Clarification/decision
1.	Clause - 41 "Taxes, Duties & Levies etc" at page-39	Bidder has requested that the price will be quoted without Service tax and Service tax shall be paid by IWAI as applicable during the payment time.	Request accepted. Service tax will be paid extra as applicable.
2.	Estimated Price In NIT at Page-4	Bidder has stated that the estimated cost is not mentioned in the NIT.	The estimated for three tugs cost is Rs. 187.00 lakhs. Accordingly EMD amount @ 2% of estimated cost is Rs. 3.74 lakhs and same to be submitted along with bids. The EMD for single or two tugs shall be Follows: i) for one tug – Rs. 1.25 lakh ii) for two tugs - Rs. 2.49 lakh
3.	EMD In NIT at Page-4	Bidder has requested to allow the submission of EMD the in form of irrevocable Bank Guarantee against demand draft mentioned in the NIT.	Request not accepted.
4.	Reference in NIT at Page-4	Bidders enquired, whether bids can be submitted for one tug, two tugs and all the tugs separately.	Bidder can submit the bids for one tug and more tugs. Accordingly work done certificate in last three years to be submitted as follows for complying to the financial criteria :

			<p><b>i) for one tug</b>  a) three works – Rs. 19.00 lakh  b) two works - Rs. 25.00 lakh  c) one work - Rs. 37.50 lakh</p> <p><b>ii) for two tugs</b>  a) three works – Rs. 28.00 lakh  b) two works - Rs. 37.50 lakh  c) one work - Rs. 56.10 lakh</p> <p><b>iii) for three tugs :</b>  a) three works – Rs. 56.10 lakh  b) two works - Rs. 75.00 lakh  c) one work - Rs. 112.20 lakh</p>
5.	Experience In NIT at Page-4	Bidder stated that only those firms may be allowed to participate in this tender who are having experience from Central Government, State Govt., Semi Government, PSU or any other State Govt. etc.	Request not accepted. However bidder has to give the detail of the work experience including duration, the parties for whom he has worked and cost etc.
6.	Clause iv of Duration of work at Page-44	Bidders has stated that marine engine of minimum 500 hp preferably is different then that mentioned in NIT and also requested that the engine horse power of the tugs ranging from for 400 hp to 600 hp considering their availability in the market.	The minimum 500 hp preferably mentioned in the tender is removed and request for engine horse power ranging from 400 hp to 600 hp is accepted.
7.	Clause vii of Duration of work at Page-44	Bidders requested to remove the length and width of the tug given in the specification.	Request accepted. However, the dimension of the tug shall be suitable for operation in NW-1 & NW-2.
8.	Clause vii of Duration of work at Page-44	Bidders requested to increase the loaded draft from 1.0 m to 1.20 m.	Request accepted and accordingly draft to be max. 1.20 m.
9.	Clause iv of Duration of work at Page-44	Bidder requested to delete the anchor handling arrangement on board the tugs, since such facilities are not available on the existing tugs in the market. In case, it is necessary BOQ may be modified accordingly.	IWAI explained the necessity of anchor handling arrangement either by high powered winch or suitable crane for handling the anchors of 500 kg each of the dredger during dredging activity. Considering the request of bidder, it is decided that the BOQ is modified for obtaining the rate separately for the tug with and without the anchor handling arrangement as attached.
10.	Clause viii of Duration of work at Page-44	Bidder enquired the necessity of the speed of the tug to be retained as less then 8.5 knot and accordingly requested to modify the same.	IWAI explained that speed of 8.5 knot of the tug shall be the free running speed.

11.	Clause x of Duration of work at Page-44	Bidder has requested to delete the equipment of echo sounder & compass mentioned in the clause as same are not necessary for towing.	Request accepted.
12.	Clause no.29.6 (a) at page 31	Bidders requested to remove this clause.	It is decided that comprehensive insurance including wreck removal clause as per the practice followed in the major port to be taken by bidder. All liability also will be on bidder.

**(AK Gupta)**  
Sr. A.O.

**(S Dandapat)**  
Hy. Chief

**(SS Pandian)**  
Chief Engineer

PART - IV

SCHEDULE (A)

BILL OF QUANTITIES

**HIRE CHARGES OF TUG/WORKBOAT FOR 6 MONTHS IN NW – 1&2**

*With the facilities for handling the anchor/dredge pipe up to 500 kg capacity with winch/derrick/crane*

Sl. No.	Description	Unit	Rate (Rs.)	Quantity	Amount (Rs.)
1	Charges of mobilisation of the Tugs/Workboats from Owner's yard to Kolkata	L.S.			
2	Hire charges per day excluding fuel, lubricants but including crew wages and all services as detailed in terms and conditions	Day			
3	Running charges including cost of POL lubricants etc. per hrs.	Hour			
4	Charges demobilisation from NW-1/2 to yard.	L. S.			
	Total hire charges				
5.	Service Tax if any				

- (1) This is also to certify that above rate shall be valid for further period of six months after the initial six months.
- (2) This is also to certify that rate for supply of one/two/three tugs are offered. (strike which ever not required)

Signature of tenderer

Name of Firm

Note : Rate and amount shall be written in figures and words.

PART - IV

SCHEDULE (B)

BILL OF QUANTITIES

HIRE CHARGES OF TUG/WORKBOAT FOR 6 MONTHS IN NW – 1&2

*Without handling arrangement for anchor/dredge pipe by suitable winch/derrick/crane*

Sl. No.	Description	Unit	Rate (Rs.)	Quantity	Amount (Rs.)
1	Charges of mobilisation of the Tugs/Workboats from Owner's yard to Kolkata	L.S.			
2	Hire charges per day excluding fuel, lubricants but including crew wages and all services as detailed in terms and conditions	Day			
3	Running charges including cost of POL lubricants etc. per hrs.	Hour			
4	Charges demobilisation from NW-1/2 to yard.	L. S.			
	Total hire charges				
5.	Service Tax if any				

- (3) This is also to certify that above rate shall be valid for further period of six months after the initial six months.
- (4) This is also to certify that rate for supply of one/two/three tugs are offered. (strike which ever not required)

Signature of tenderer

Name of Firm

Note : Rate and amount shall be written in figures and words.